

HOW TO DO BUSINESS WITH SAN FRANCISCO DISTRICT (SPN)



San Francisco District



**US Army Corps
of Engineers®**



TOOLS USED BY USACE- SYSTEM FOR AWARD MANAGEMENT



SAM.gov

- Do you have an account?
- Is it current?
- Are your Reps and Certs accurate
- Section 889 compliant?
 - 52.204-26
- Opportunities
 - Sources Sought
 - Pre-Solicitation
 - Solicitation
 - Award notice
 - Site Visits
- Wage Determination

Home Search Data Bank Data Services Help

SAM.GOV Official U.S. Government Website 100% Free

The Official U.S. Government System for:

Contract Opportunities <small>(was fbo.gov)</small>	Assistance Listings <small>(was cda.gov)</small>
Contract Data <small>(Reports ONLY from feds.gov)</small>	Entity Information Entities, Disaster Response Registry, and Exclusions
Wage Determinations <small>(was wdo.gov)</small>	Entity Reporting SCR and Bio-Preferred Reporting
Federal Hierarchy Departments and Subtiers	

Register Your Entity or Get a Unique Entity ID
Register your entity or get a Unique Entity ID to get started doing business with the federal government.

[Get Started](#)

[Renew Entity](#)

[Check Registration Status](#)

Already know what you want to find?

Select Domain...



TOOLS USED BY USACE- DYNAMIC SMALL BUSINESS SEARCH



DSBS.SBA.GOV

-Are you a small business registered with SBA for your NAICS?

-Have you filled out the “nature of your business” portion? This is helpful in determining if you can provide the work that we need completed.

Skip Navigation > Accessibility Options >
 Mobile View Print Exit Help
 DSBS DSBS Quick Market Search TM OnLine

All form
 Phone n
 Addr

This is generally a self-certifying database. The SBA does not make any representation Disadvantaged Business status. The SBA strongly recommends that contracting office

Location of Profile

States: Searching within a State:
 (any state) (Requires exactly one state from the State list at left.)
 AL - Alabama
 AK - Alaska
 AA - American Atlantic (APO/FPO)
 AE - American Europe (APO/FPO)
 AP - American Pacific (APO/FPO)
 AS - American Samoa
 AZ - Arizona
 AR - Arkansas
 CA - California

Congressional District: Help
 County: Select 1 State, then press Lookup Lookup Help

(How to make multiple selections.)
 Area Code or Phone Number Initial Fragment
 Metropolitan Statistical Area Help
 SBA Servicing Office Help
 Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Venture:
 Required (Active Certifications only)
 Required (Active Certifications and Previously Certified)
 Required (Previously Certified only)
 Not Required

Small Disadvantaged Business:
 Required (Active Certifications only)
 Required (Active Certifications and Previous
 Required (Previously Certified only)
 Not Required

HUBZone Certification:
 Required (Active Certifications only)
 Required (Active Certifications and Previously Certified)
 Required (Previously Certified only)
 Not Required

The SBA's 8(a), HUBZone and SDB certifications are also made available to external software via: [SBSS Public Web Services](#).



TOOLS USED BY USACE- CERTIFY.SBA.GOV



- Are you an 8a seeking a 1-year extension?
- Are you a WOSB? And have you registered on this site?
- Assistance for HUBZone and Mentor Protégé also

The screenshot shows the homepage of certify.SBA.gov. At the top right is a 'Login' link. Below the header is a navigation bar with several buttons: 'Home', 'Prepare', 'Am I eligible?' (highlighted in blue), 'Help', 'COVID-19 Guidance' (yellow), '8(a) Participation Extension' (purple), and 'Apply for the SBA's WOSB Program' (green). The main content area features a large image of diverse business professionals. Overlaid on this image is a white box with the heading 'Welcome to certify.SBA.gov' and text explaining the site's purpose. To the right of this box is a login panel with a blue 'Login' button, an 'Or' separator, an orange 'Get started' button, and links for 'Federal government employees: Login or create an account' and 'Firm Users - Change My Login Email'. At the bottom of the page are two buttons: 'Am I Eligible?' and 'Have Program-Specific Questions?'.



TOOLS USED BY USACE- PAST PERFORMANCE INFORMATION RETRIEVAL SYSTEM



CPARS.GOV/PPIRS

-Is your prior Government work experience captured?

The screenshot shows the homepage of the Merged CPARS & PPIRS Application. At the top, a banner features the text "Merged CPARS & PPIRS Application" and "Single location for Past Performance Information". Below the banner is a navigation menu with links for HOME, PPIRS, CREATE USER ACCOUNT, FAQs, REFERENCE, RELEASE, SYSTEM DOCUMENTATION, and TRAINING. A yellow alert box states: "ALL users will be required to reset their password using the Forgot/Reset Password link the FIRST time logging in after July 15th, 2018." To the right of the alert is a "System Log In" button. The main content area includes the heading "Past Performance Information Retrieval System" with a breadcrumb "Home > PPIRS Home". A prominent red announcement reads: "NEW Merged CPARS/PPIRS Application Published July 15, 2018!" with a link to "click here for details". At the bottom, a welcome message says: "Welcome to the Past Performance Information Retrieval System (PPIRS). All data in PPIRS is classified as Source". On the right side, there is a sidebar titled "Applications" listing CPARS, PPIRS, and FAPIIS, and a partially visible "Social Notices" section.



WHAT HAPPENS WHEN I...



Provide answers to a sources sought?

- Responses analyzed
- Are there enough responses to set-aside?
- Is this a good project for 8a work?
- Who is out there that can do the work?
- Do they have more innovative answers than us?

Respond to an Invitation For Bid (IFB)?

- Lowest bid meeting criteria is evaluated against Government Estimate
- Evaluated for price reasonableness
- Contractor determined responsible and meets criteria
 - Financial statements
 - Bonds
 - SAM.gov; SBA; PPIRS



WHAT HAPPENS WHEN I...



Respond to a Request for Proposal?

- Source Selection Team meets to review selection criteria
- Team reviews each proposal based on the selection criteria
- Proposals are never allowed to be compared to each other
- Most highly successful proposal is referred to contracting and legal counsel for review
- Negotiations may be initiated with “competitive range”
- Most successful proposal is evaluated for price reasonableness
- Contractor is determined to be responsible
- Award is made and unsuccessful offerors are notified



CONTRACTING TEAM



SPN Contracting Officers

Mary Fronck, District Contracting Chief
Mary.Fronck@usace.army.mil

Karen Smith
Karen.Smith@usace.army.mil

Joshua Kaimikaua
Joshua.J.Kaimikaua@usace.army.mil

SPN Contracting Specialists

Erica Miller
Erica.B.Miller@usace.army.mil

Dennis Neal
James.D.Neal@usace.army.mil

April Smith
April.E.Smith@usace.army.mil