

REGIONAL A-E PROGRAMMATIC ACQUISITION STRATEGY

10MAR25



U.S. ARMY



US Army Corps
of Engineers®



AGENDA

PROGRAM OVERVIEW
Purpose and Objective
Description of Work
Disciplines
Schedule
Contracting



PURPOSE AND OBJECTIVE

- Programmatic Acquisition Strategy for Vertical Design Services
 - Military Construction (MILCON), Interagency and International Services (IIS) and Civil Works
 - USACE South Pacific Division (SPD) but may be used at CONUS locations
 - SPD civil works boundaries generally include CA, NV, AZ, UT, and portions of OR, ID, CO, TX and WY. Military/IIS boundaries generally include CA, NV, UT, NM, and AZ
- Duration: Five-year period (FY27-31)
- Capacity ~\$1B/Two Multiple Award Task Order Contracts (MATOC)
 - \$249M MATOC
 - \$750M MATOC
 - ****Two contracts are necessary meet mission needs/SB reserve analysis underway****



HIGH-LEVEL SCOPE

- Task Order Scope
 - Design for construction of new facilities
 - Alternation, renovation, maintenance of repair of existing facilities
 - Engineering During Construction (EDC)
 - Hazardous Materials - Locate, identify, abatement or removal options
 - Existing or Unexploded Ordnance (UXO) – Locate, identify, render safe and recovery options



DESCRIPTION OF WORK

- Architectural renovation (some of historical significance), maintenance and repair of a variety of small projects, Energy Conservation Investment Program (ECIP) Program studies/designs additions, alterations, or new facility designs for projects such as barracks, warehouses, storage facilities, administrative facilities, training facilities, maintenance facilities, aircraft hangars, computer facilities, aircraft runways, taxiways, aprons, treatment plants, and the entire spectrum of infrastructure (road and utility) systems.
- ECIP projects include energy reduction and renewable energy projects, including but not limited to: photovoltaic, wind, microgrids, energy management control systems (EMCS) and water conservation.
- Waterfront or in water facilities such as piers and marine terminals, which would require design services for either sustainment of existing facilities or design of new facilities.
- Demolition of existing facilities may be required - asbestos and or lead based paint investigation with provisions for removal included.
- Levees, floodwalls, dams, spillways, various mechanical gate structures, pumping stations, stilling basins, hydraulic flow control structures, and bridges.
- Evaluation of flood damage, preparation of engineering analysis, acquisition of topographic and hydrographic data, and environmental restoration to include wetlands development.



DISCIPLINES

- . Architecture
- . Interior Design
- . Landscape Architecture
- . Structural Engineering
- . Mechanical Engineering
- . Electrical Engineering
- . Civil Engineering
- . Transportation Engineering
- . Fire Protection Engineering
- . Physical Security
- . Cyber Security
- . Communication Engineering

*****may be required, but not limited to*****



SUPPORT DISCIPLINES

- Commissioning
- Sustainability
- Surveying
- Mapping
- Geomatics
- CADD
- BIM, Modeling and Simulation
- Hydrology
- UXO Engineering
- Geotechnical
- Cost Engineering
- Construction Scheduling
- Safety Engineering
- Design QC
- Construction QC
- Biddability – Constructability – Operability – Maintainability Engineering
- Accounting
- Clerical
- Technical Writing
- Project Management
- Construction Management
- Value Engineering
- Facility Engineering
- Environmental Engineering

may be required, but not limited to



SCHEDULE

ACTIVITY	DATE
\$249M MATOC SCHEDULE	
\$249M Synopsis Solicitation	9OCT25
\$249M Issue RFPP	8MAY26
\$249M Contract Review / Award	29SEP26
\$750M MATOC SCHEDULE	
\$750M Synopsis Solicitation	26JAN26
\$750M Issue RFPP	3JUN26
\$750M Contract Review / Award	29APR27

CONTRACTING



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HOW TO OBTAIN SOLICITATIONS & GENERAL INFO

HOW TO OBTAIN SOLICITATIONS

SAM www.sam.gov

Search by Solicitation Number(s)

View Interested Vendors List and register as an interested vendor

Requirements to download Technical Data Package: Register in SAM (www.sam.gov)

Register to receive notifications and updates/amendments

Technical information will be posted on the SAM website

HISTORICAL SMALL BUSINESS SUBCONTRACTING CATEGORY

GOALS

Small Business (SB)

25%

Small Disadvantaged Business (SDB)

20%

Woman Owned Small Business (WOSB)

4%

Service Disabled Veteran Owned Small Business (SDVOSB)

3%

Historically Underutilized Business Zone (HUBZone)

3%

CONTRACT ADMINISTRATION

Federal Contracting Regulations (FAR) and US Army Corps Of Engineers (USACE) Acquisition Instruction (UAI)

USACE Safety Manual, EM 385-1-1

Quality Assurance Surveillance Plan for Services/ Quality Control Plan for Construction

Contracting Officer Representative Oversight

Government is committed to partnering process at all levels

Contract Actions

Construction \$ Range

MATOC

\$250M

MATOC

\$750M

BEST PRACTICES/COMMON MISTAKES

- Review the solicitation closely, provide information and submit per the instructions, and focus on relevancy.
- Key personnel
 - Does their experience match the role they are filling on the contract?
 - Specifically state the role the individual held on project experience, and what they did, not just the project scope.
 - » Example: John Doe was the Mechanical Engineer, responsible for the 35% plans and specifications, or the QC review of the 100% plans and specifications, etc.
- Project experience
 - Are the sample projects relevant to the expected requirements under these MATOCs, in terms of scope relevancy, complexity, and location? Do they demonstrate the capability to perform common scopes of work that will be expected under this MATOC?
 - In the project write-up, speak not just to what the overall project is, but speak to what A-E Vertical Design services were completed by your firm, and how those services are relevant to this MATOC. Include a clear explanation of which scope/design/facility types that project satisfies (i.e. new construction, barracks, VE Study, LCCA, etc.)
 - Pictures of the completed projects are always a good idea.
- Past Performance
 - More than just CPARS. Tie in awards with those projects submitted in Section F. If personnel from Section E won awards, especially if the role in which they won the award, matches the role they are proposed for, include that.
- Readability - Any tab



INDUSTRY FEEDBACK

PROJECT CHALLENGES

Efficiency/Effectiveness, Constraints, Innovations

Contract Process Innovations/Improvements

WHAT'S NEXT

Complete Market Research

Complete Programmatic Acquisition Plan and Associated Documents

Develop Synopsis

DELIVER THE REGIONAL MISSION



QUESTIONS/COMMENTS/CONCERNS...