

SAN FRANCISCO DISTRICT (SPN)

HOW TO DO BUSINESS WITH THE SAN FRANCISCO DISTRICT

BUSINESS OPPORTUNITIES OPEN HOUSE (BOOH)

How to Do Business with the
San Francisco District (SPN)

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US Army Corps
of Engineers®

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TOOLS USED BY USACE - SYSTEM FOR AWARD MANAGEMENT (SAM)



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SAM.gov

- Do you have an account?
- Is it current?
- Are your Reps and Certs accurate?
- Section 889 compliant?
 - 52.204-26
- Opportunities
 - Sources Sought
 - Pre-Solicitation
 - Solicitation
 - Award notice
 - Site Visits
- Wage Determination

The screenshot shows the SAM.gov website interface. At the top, there's a navigation bar with 'Home', 'Search', 'Data Bank', 'Data Services', and 'Help'. Below this, there's a main header with the SAM.GOV logo and a badge stating 'Official U.S. Government Website 100% Free'. The main content area is divided into several sections. On the left, there's a list of services under the heading 'The Official U.S. Government System for:'. On the right, there's a prominent call-to-action box titled 'Register Your Entity or Get a Unique Entity ID' with buttons for 'Get Started', 'Renew Entity', and 'Check Registration Status'. At the bottom, there's a search bar with a dropdown menu for 'Select Domain...' and a search button.



TOOLS USED BY USACE - DYNAMIC SMALL BUSINESS SEARCH



DSBS.SBA.GOV

- Are you a small business registered with SBA for your NAICS?
- Have you filled out the “nature of your business” portion? This is helpful in determining if you can provide the work that we need completed.

Skip Navigation > Accessibility Options >

Mobile View Print Exit Help

DSBS Quick Market Search TM OnLine

SBA DSBS

All form
Phone n
Addr

This is generally a self-certifying database. The SBA does not make any representation Disadvantaged Business status. The SBA strongly recommends that contracting office

Location of Profile

States: (any state)
AL - Alabama
AK - Alaska
AA - American Atlantic (APO/FPO)
AE - American Europe (APO/FPO)
AP - American Pacific (APO/FPO)
AS - American Samoa
AZ - Arizona
AR - Arkansas
CA - California

Searching within a State:
(Requires exactly one state from the State list at left.)

Congressional District: [Help](#)

County: Select 1 State, then press Lookup [Lookup](#) [Help](#)

[\(How to make multiple selections.\)](#)

Area Code or Phone Number Initial Fragment

Metropolitan Statistical Area [Help](#)

SBA Servicing Office [Help](#)

Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Venture:

Required (Active Certifications only)

Required (Active Certifications and Previously Certified)

Required (Previously Certified only)

Not Required

Small Disadvantaged Business:

Required (Active Certifications only)

Required (Active Certifications and Previous

Required (Previously Certified only)

Not Required

HUBZone Certification:

Required (Active Certifications only)

Required (Active Certifications and Previously Certified)

Required (Previously Certified only)

Not Required

The SBA's 8(a), HUBZone and SDB certifications are also made available to external software via: [SBSS Public Web Services](#).



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TOOLS USED BY USACE - CERTIFY.SBA.GOV



- Are you an 8a seeking a 1-year extension?
- Are you a WOSB? And have you registered on this site?
- Assistance for HUBZone and Mentor Protégé

certify.SBA.gov

Login

Home Prepare **Am I eligible?** Help COVID-19 Guidance 8(a) Participation Extension Apply for the SBA's WOSB Program

Welcome to certify.SBA.gov

Apply for and manage your 8(a) Business Development Program and All Small Mentor-Protégé Program certification online from our easy-to-use dashboard.

***New! 8(a) Participants** - Click the **purple** box above for Guidance Concerning Up to One Year Participation Extension for Certain 8(a) Participants.

***UPDATED! Attention Self-Certified WOSB Firms!** The final day to retrieve your documentation from this site is March 31, 2021. After that date, this site will no longer support self-certified WOSB login or document retrieval, and all documentation will be archived according to SBA's Records Schedule under the Federal Records Act (44 U.S.C. 31).

All SBA-Certified WOSBs or firms seeking SBA WOSB Certification can access the WOSB certification system by clicking the button in **green** above!

Login

Or

Get started

[Federal government employees: Login or create an account](#)

[Firm Users - Change My Login Email](#)

Am I Eligible?

Have Program-Specific Questions?



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TOOLS USED BY USACE- PAST PERFORMANCE INFORMATION RETRIEVAL SYSTEM



CPARS.GOV/PPIRS

- Is your prior Government work experience captured?

The screenshot shows the homepage of the Merged CPARS & PPIRS Application. The header features a banner with the text "Merged CPARS & PPIRS Application" and "Single location for Past Performance Information". Below the banner is a navigation menu with links for HOME, PPIRS, CREATE USER ACCOUNT, FAQs, REFERENCE, RELEASE, SYSTEM DOCUMENTATION, and TRAINING. A yellow alert box states: "ALL users will be required to reset their password using the Forgot/Reset Password link the FIRST time logging in after July 15th, 2018." To the right of the alert is a "System Log In" button. The main content area includes the title "Past Performance Information Retrieval System" with a breadcrumb "Home > PPIRS Home". A prominent red headline reads "NEW Merged CPARS/PPIRS Application Published July 15, 2018!" with a link "(click here for details)". At the bottom, a welcome message states: "Welcome to the Past Performance Information Retrieval System (PPIRS). All data in PPIRS is classified as Source". On the right side, there is a sidebar titled "Applications" with links for CPARS, PPIRS, and FAPIIS, and a partially visible "Special Notices" section.



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TOOLS USED BY USACE- PROCUREMENT INTEGRATED ENTERPRISE ENVIRONMENT (PIEE) SOLICITATION MODULE



- SPN will begin posting their solicitations and IFBs to SAM via the PIEE Solicitation Module.
- Contractor proposals and bids must be submitted through PIEE. SPN will no longer be accepting proposals/bids via DoD SAFE.
- Vendors must register and set up their accounts in PIEE.
- A registration guide is available at:
https://www.acq.osd.mil/asda/dpc/ce/cap/docs/piee/PIEE_Solicitation_Module_Vendor_Access_Instructions.pdf





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WHAT HAPPENS WHEN I...

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Provide answers to a sources sought?

- Responses analyzed
- Are there enough responses to set-aside?
- Is this a good project for 8a work?
- Who is out there that can do the work?
- Do they have more innovative answers than us?

Respond to an Invitation For Bid (IFB)?

- Lowest bid meeting criteria is evaluated against Government Estimate
- Evaluated for price reasonableness
- Contractor determined responsible and meets criteria
 - Financial statements
 - Bonds
 - SAM.gov; SBA; PPIRS



WHAT HAPPENS WHEN I...



Respond to a Request for Proposal?

- Source Selection Team meets to review selection criteria
- Team reviews each proposal based on the selection criteria
- Proposals are never allowed to be compared to each other
- Most highly successful proposal is referred to contracting and legal counsel for review
- Negotiations may be initiated with “competitive range”
- Most successful proposal is evaluated for price reasonableness
- Contractor is determined to be responsible
- Award is made and unsuccessful offerors are notified



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CONTRACTING TEAM



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